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Contacts:

Emery-Waterhouse

Megan Freise

(207) 535-2642

mfreise@emeryonline.com

Emery-Waterhouse Announces New Hires

Management Team Strengthened to Support Expansion Plans in Mid-Atlantic & South

Portland, ME – (September 16, 2015) – Emery-Waterhouse, a leading distributor of Fasteners, Paint, and Hardlines, announced additions to their leadership team to meet the demands of a growing distribution area. David Palo was hired as Director of Sales in the Southern Region, Dan Pendergast was hired as the Director of Merchandising, and Jim Cook was named Corporate Field Training Specialist.

Pendergast will work in conjunction with the Emery Merchandising team to provide customers with the items, knowledge, and support they need to win in their local market. He will leverage his 17+ years of experience to lead Emery's team of Merchandise experts. Together they will respond to the diverse regional needs of our customers and build the most complete Pro focused product assortments. Prior to joining Emery, Dan worked as the Corporate Merchandising Director of Stewart's Shops, a well-established convenience store chain.

Palo will direct the efforts of the Emery sales team to identify, target, and develop new and existing business opportunities in the South. He will continue Emery-Waterhouse's mission as a full-service independent distributor focused on the individual retailers' success. Dave's background includes Benjamin Moore, Sherwin Williams, and most recently, sales consultant with Ace hardware.

Cook will be responsible for leading and developing Emery's field training activities and regional trainings. He will also mentor new Territory Managers to ensure they embody the Emery core values and can implement programs and services at retail to help retailers grow their business.

About Emery-Waterhouse

Founded in 1842, Portland, Maine-based Emery-Waterhouse is a full-service independent hardlines and paint distributor serving hardware dealers, lumberyards, home centers and paint stores, throughout the Northeast and Mid-Atlantic regions.

Emery-Waterhouse offers product assortments across all major categories ranging from hardware, tools, paint and sundries to lawn and garden supplies. Its leading brand partners include Scotts, 3M, Bosch, DeWalt, GE Lighting, Minwax, Irwin, Lenox, USG, OMG Fastenmaster, Stanley Bostitch, Zinsser, Penofin, Purdy and more.

In addition Emery-Waterhouse offers value-added services such as innovative merchandising and sales solutions. For more information, visit www.emeryonline.com or call 800-283-0236.

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